ACCOMPLISHING YOUR FINANCIAL MISSION

FINANCIAL PLANNING IS ABOUT MORE THAN INVESTING. . .

...IT'S ABOUT MANAGING YOUR LIFE!

WHAT IS FINANCIAL PLANNING?

- □ Financial planning is the process of wisely managing your finances so that you can achieve your goals and dreams
 − while at the same time helping you negotiate the financial barriers that inevitably arise in every stage of life.
- □ It is a process, not a product



IT'S ABOUT...

- Controlling spending
- Managing credit
- □ Reducing taxes
- □ Increasing savings
- □ Buying a house
- Protecting family & assets with insurance
- Retiring comfortably
- □ And more...







FINANCIAL PLANNING PROCESS



Establish goals

STEP 2

Gather data

STEP 3

Analyze and evaluate your financial status

STEP 4

Develop a plan

STEP 5

Implement the plan

STEP 6

Monitor the plan and make necessary adjustments



ESTABLISH GOALS

- Where do you want your life to go short term?1 to 5 years
- □ Be specific
 - Pay off credit cards.
 - Improve credit score.
 - Implement a savings plan.
 - Save \$10,000 for a down payment for a house.



GATHER DATA

- □ Leave & Earnings Statements
- Bank Statements
- Credit Card Bills
- Mortgage Papers / What is your Rent?
- □ Credit Report
- Other Income
- □ Other Bills



ANALYZE FINANCIAL STATUS

- □ Use a critical eye.
- How does income compare to spending?
- □ What are you spending \$ on?
- Are you saving enough?
- Do you have too much debt?
 - BUDGET Draw up a spending / debt management plan.



DEVELOP PLAN

- Analysis of where you are compared to your goals.
- Action steps to get from A to B.
- Create NEW spending plan better spending & savings habits.
- What credit cards & loans to keep and which to pay off. You may need a scissors to cut up cards.
- May need to revise goals if they are unrealistic.



IMPLEMENTEDIAN

- Execute the plan.
 - A plan not executed is USELESS.
- □ Draw up a time table
 - □ Do this in week 1 this is week 2
 - STICK TO IT!



MONITOR PLAN

- □ Follow the plan.
- Keep an eye on changing circumstances promotion
 - deployment extra job baby etc.
- Adjust if necessary
 - An unexpected crisis may force you to push back some goals.
 - Changing family circumstances may create new goals or make other irrelevant.
 - Change bad habits.

TAKE CONTROL

TO MASTER YOUR FINANCIAL PREPAREDNESS

- □ Spend Less, Save More
- □ Simplify your financial life
- □ Review insurance coverage
- Guard against financial fraud



FINANCIAL READINESS = MISSION READINESS

Mission Success

- √ Good credit
- √ Financial stability
- ✓ Regular savings
- √ Contribute to TSP
- ✓ Don't Opt-Out for SGLI coverage
- ✓ Low % loans
- ✓ Deployability

Mission Failure

Bad credit

Bankruptcy

No emergency savings

No retirement savings

No insurance

Predatory loans

Clearance issues



CONTROL YOUR DEBT

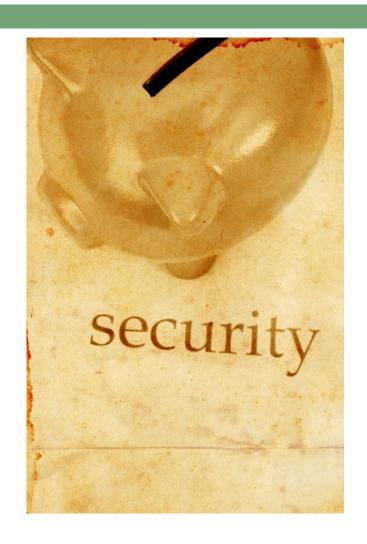
- Know your credit score
- Spend less than you earn.
- Pay your bills on time.
- Use credit wisely.





PAY YOURSELF FIRST

- □ Save for:
 - Emergencies
 - A House
 - Education
 - Vacations
 - Retirement





SAVINGS OPTIONS

- □ Savings Account
- □ NOW
 - Thrift Savings Plan (TSP)
- □ AFTER MILITARY
 - Employer-sponsored 401(k) plans
 - Individual Retirement Accounts (IRAs)
 - Simplified Employee Pension (SEP Accounts)
 - Stocks, mutual funds and other investments



THRIFT SAVINGS PLAN

- □ Pre-tax savings
- □ Investment Options
 - Default Government Securities Fund (G) Fund
 - □ Fixed Income Index Investment Fund (F) Fund
 - Common Stock Index Investment Fund (C) Fund
 - Small Capitalization Stock Index Investment Fund (\$)
 Fund
 - International Stock Index Investment Fund (I) Fund
 - Lifecycle Funds (**L**) Funds



LIFE CYCLE FUNDS

| FUND | G Fund | F Fund | C Fund | S Fund | l Fund | Growth Objective | Preservation of Assets |
|----------|-----------|-----------|-----------|-----------|-----------|-------------------|------------------------|
| L 2050 | 7% | 10% | 41% | 18% | 24% | High | Very Low |
| L 2040 | 18% | 9% | 37% | 15% | 21% | High | Low |
| L 2040 | 30% | 8% | 33% | 11% | 18% | Moderate/ High | Low |
| L 2020 | 52% | 7% | 22% | 7% | 12% | Moderate | Moderate |
| L Income | 74% | 6% | 12% | 3% | 5% | Low | High |



THE 7 MOST COMMON TSP / 401(K) MISTAKES

- Failure to participate
- Failure to maximize contribution
- Poor diversification within plan
- Not enough assets invested outside of the plan
- Constant changes within plan
- Borrowing from the plan
- Cashing out early

* Source: MSN Money



OTHER ISSUES

- □ Power of Attorney
- □ Wills and Living wills
- □ Life Insurance
- Long-term health care
- □ Part-time work
- Estate planning



FIND A FINANCIAL PLANNER

- Look for competence through the CFP® certification
- Interview several planners
- Ask for disclosure statements
- Find a Planner
 - www.fpanet.org/plannersearch also pro bono
 - www.cfp.net/search



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